

Industry Insider

MOVERS AND SHAKERS

Computer Sciences Corporation has appointed **Stephen Kowal** to the position of CIO in Australia. Before joining CSC, Kowal was CIO at Western Mining Corporation and led the IT integration of WMC into BHP Billiton. He replaces **Emily Richmond-Jones**, who held the position for five years and has been appointed director of service delivery for CSC in Western Australia.

Former global CIO at P&O, **Jonathan Ladd**, has been appointed to the board of IT services provider, Datacom Australia. Ladd left P&O in 2004, having tired of the amount of travel required in his global role and has since run his own business, Star Services.

Head of contact centre company Touchbase's Australian operations, **Magnus Maynard**, is off to Boston, where he will head the company's new business in the US market. He is to be replaced in Australia by **Andrew Fisher**, who was formerly head of sales for Australia and New Zealand.

Space constraints meant last month we were unable to mention that Oracle has created the position of general manager for its CRM business unit in Australia and New Zealand and has appointed **Mark Innes** from WebMethods to the role. Innes will report to **Paul Appleby**, vice-president of CRM for the Asia-Pacific region, and take responsibility for driving Oracle's CRM sales, services, market development and sales consulting functions across the ANZ region.

DOING BUSINESS WITH ...

Robert McAdam, chief executive, Pure Hacking

Age: Thirty-five.

Where did you go to university? Charles Sturt University, University of Western Sydney, Macquarie University, Sydney University, George Washington University (USA).

Where do you live? Bonnet Bay, Sydney.

Are you married? Kids? Yes, three girls aged five years, two years, and six months – luckily they look like their mum.

How long have you been working in IT?

Just shy of 10 years.

What are your interests outside work/IT?

The psychology of human development, and the elusive six pack regardless of how much gym work I do.

What's the best thing about working with IT executives?

Working with smart, intense people.

What is the worst? IT execs are time poor as I am, so I'd have to say that fitting into a calendar is the worst.

For customers are you the technical authority on products or an approachable "big picture" person?

I prefer the big picture, and if required will learn every facet.

If you could invent any IT product for your customers, what would it be?

A tool that can automatically document the creative thoughts that you have while sleeping.

What is the stupidest question you're asked by CIOs?

I usually reserve that right for myself.



What is your favourite networking situation?

Presenting, because of the leverage of meeting many people.

Do you prefer to work with people you've dealt with before or relish the challenge of the new?

Either, what I really prefer is a real conversation.

What are you afraid of? Something bad happening to my family.

I'd like to offer you a bribe ... what couldn't you resist? Fat-eating chocolate that tastes world class with no side effects.

What will you do when you retire? I will always be helping someone or some project – helping is a core personal value.

RECENT PRODUCT LAUNCHES

| VENDOR | PRODUCT NAME | VERSION | DESCRIPTION |
|---------------------|--------------------------------------|---------|--|
| SecureWave | Sanctuary | 4.0 | Unifies policy enforcement for centrally managing and monitoring device and application control. |
| 2X | ApplicationServer | v.4 | Enables seamless publishing of Windows applications onto remote desktops. |
| Mercury Interactive | Systinet 2 | N/A | SOA governance and life cycle management platform. |
| Sybase | Risk Analytics Platform | 3.0 | Enables financial institutions to deploy real-time analytical applications, and manage market, credit and collateral risk. |
| Borland | Borland Lifecycle Quality Management | N/A | Aligns business priorities and quality expectations with project requirements. |
| SPSS | SPSS | 15.0 | Boosts predictive applications such as fraud detection and fast-track claims settlements, customer-feedback management and call centre management. |
| Cognos | Cognos 8 Go! Mobile | N/A | Mobile-client interface that allows handheld devices to read and interact with Cognos 8 business intelligence reports and metric information. |
| Sybase | Unwired Accelerator | 8.0 | Build custom mobile solutions that extend existing enterprise information sources to handheld devices. |